



INTERNATIONAL UNION
OF RAILWAYS

unity, solidarity, universality

Growing intermodal traffic in CEEC countries

DIOMIS

25 March 2010

Oliver Sellnick, Director Freight UIC (International Union of Railways)

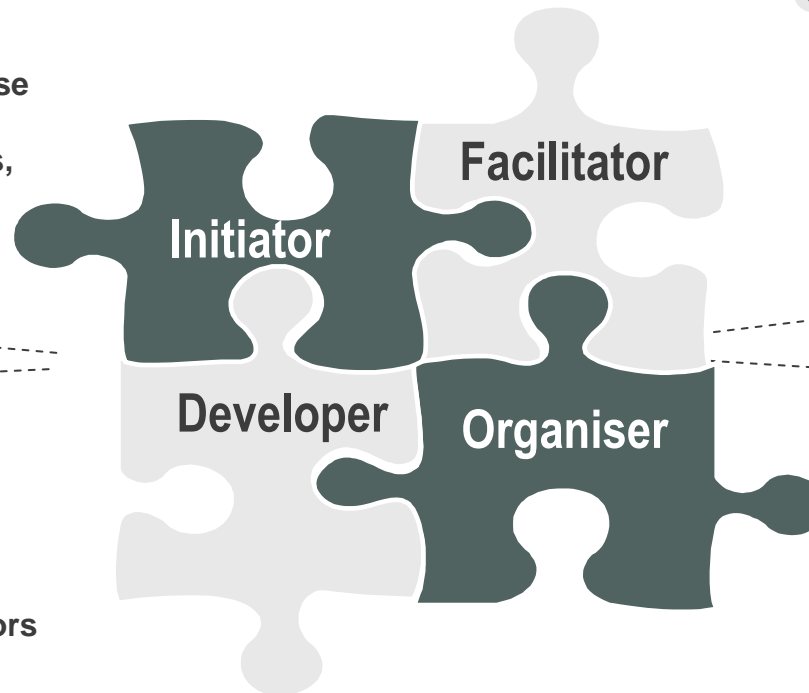
UIC - The World-wide organization for co-operation among Railways

Mission:

At World level UIC shall promote rail transport in order to meet challenges of Mobility and Sustainable development

- 1 Know How, technical and operational expertise
 - ✓ Technical solutions
 - ✓ Regulations, standards, best practises

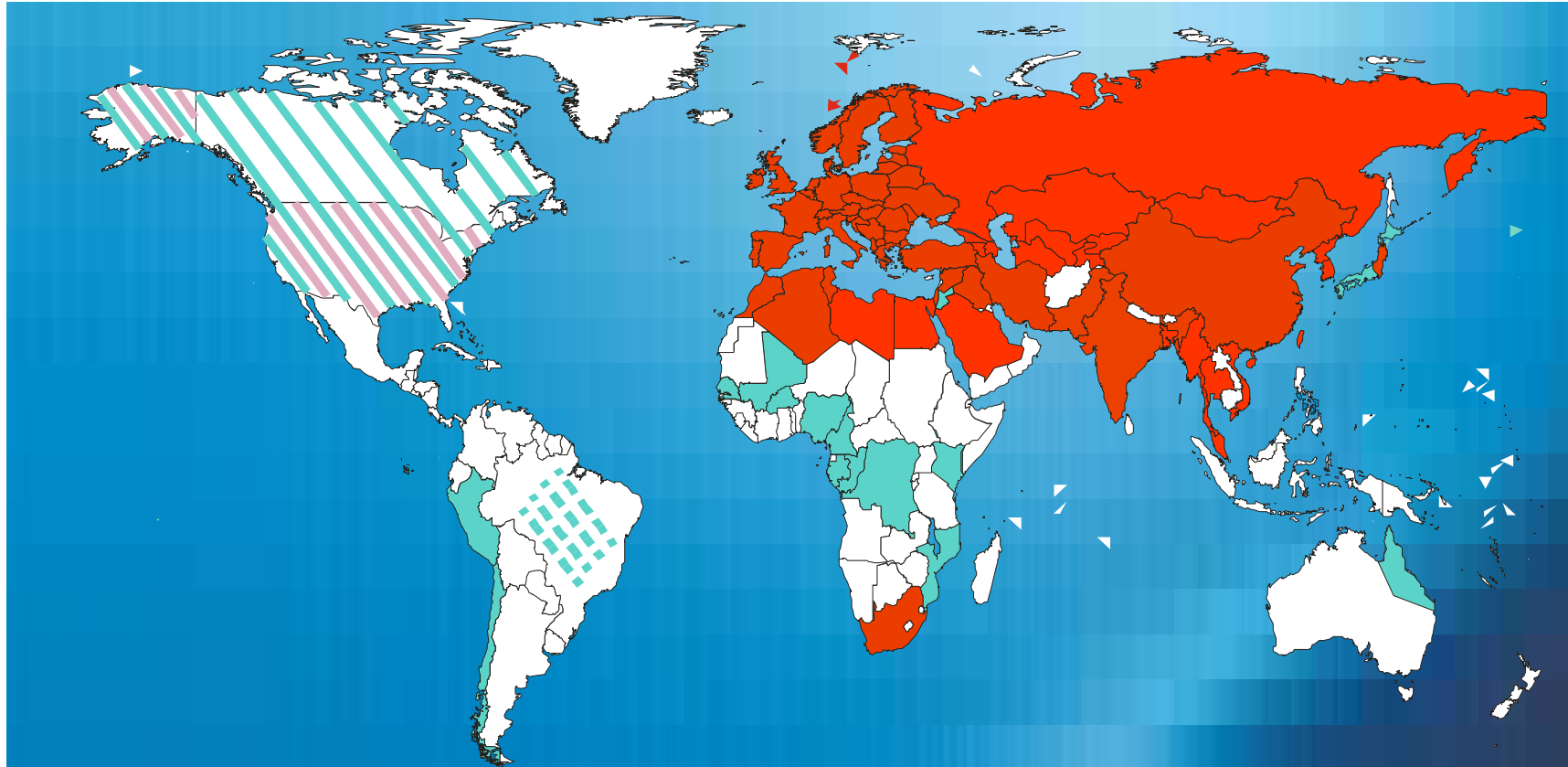
- 2 Specifications
 - ✓ Standards
 - ✓ Interfaces
 - ✓ Studies
 - ✓ Interoperability for international rail corridors



- 3 ✓ Exchange platforms, Innovation: new ideas, new concepts
 - ✓ Project management
 - ✓ Support policies of development of key infrastructure projects

- 4 ✓ Forums
 - ✓ Platforms
 - ✓ Study groups
 - ✓ International conferences
 - ✓ Congresses




















UIC – a global association with almost 200 members around the world



Members: **82** Active **82** Associate **35** Affiliate

Freight Forum covers 7 Domains with 9 Groups. Members lead work as Forum and Group Chairmen

Chairman – Ferdinand Schmidt - CEO  Ein Unternehmen der ÖBB

Single Wagon Load	Combined Traffic	Freight Forwarders	Wagon Users	Information Technology	Quality Management	Freight Operations
 	  	 		 		
G. Ferk 	E.Peetermans 	C. Biteau 	E.Peetermans 	R.Wilke 	H.Pfeiffer 	H.Fikar 
<ul style="list-style-type: none"> European product Reliability and transparency Commercial aspects of cooperation 	<ul style="list-style-type: none"> DIOMIS Market issues USE-IT Joint activities with UIRR (operators) in Interunit 	<ul style="list-style-type: none"> Exchange with Freight Forwarders Market Place Seminars (conferences) 	<ul style="list-style-type: none"> GCU Joint Committee Rest of RIV Commercial Model Use of wagons (CMU) 	<ul style="list-style-type: none"> TAF TSI RU Cluster RICS + Hermes (GRU) ISR, ORFEUS eRail 	<ul style="list-style-type: none"> Dangerous goods Management systems Business Excellence 	<ul style="list-style-type: none"> Handover process optimisation Coordination with Infrastructure Supply chain security OPE TSI

Key developments in rail freight

1. **Economic crisis – How to weather the storm**
2. **Wagonload – How to become competitive with road**
3. **Green Logistics – How to deliver the promise**
4. **Combined traffic – How to industrialize production**
5. **eBusiness – TAF TSI and paperless transport**
6. **Infrastructure – Freight corridors**
7. **Interoperability – TSIs, ENs, UIC leaflets, ERTMS**
8. **EuroAsian landbridge – How fulfill the promise**

Programme

- 09h30 Welcome by Friedrich Macher, CEO Rail Cargo Austria
Foreword by Oliver Sellnick, UIC Freight Director
Introduction by Sandra Géhenot, Senior Freight Advisor UIC
- 09h30-10h00 **Mega trends and growth potential for intermodal traffic in CEEC Countries**
Mr Mertel, KombiConsult
- 10h00-11h15 **Panel 1: Container Hinterland Traffic**
Introduction: Mr Kienzler, K+P Transport Consultants
Panel: Mr Babic, Head of Container Terminal, Port of Koper
Mr Svetek, Director General Adriakombi
Mr Kiss, Member of the Board, Metrans
- 11h15-11h45 Coffee break
- 11h45-13h00 **Panel 2: Continental Intermodal Traffic and terminal strategy**
Introduction: Mr Sondermann, KombiConsult.
Panel: Mr Marusinek, Slovak Ministry of Transport
Mr Jerolitsch, Product Management Rail, Schenker Austria
Mr Schultze, Multimodal Logistics Director, Gefco
- 13h00-14h00 LUNCH
- 14h00-15h15 **Panel 3: The way forward**
Introduction: Mr Peetermans, Chairman of the UIC GTC
Panel: Mr Patzner, Managing Director ICA
Mr Breuhahn, Managing Director Kombiverkehr
Mr Morizet, Chief Strategy Officer, ERS
- 15h15 **Conclusion:** Oliver Sellnick

- ■ ■ **Wishing us an interesting conference! Please use the opportunity for debate!**